

CURRICULUM VITAE – PRIVATISATION SPECIALIST

NAME: John Francies

DATE OF BIRTH: 1946

NATIONALITY: English

QUALIFICATIONS: Chartered Accountant
Certified PPP Specialist

LANGUAGES: English – fluent

COUNTRIES: Africa: Nigeria, Kenya, Uganda, Tanzania, Somalia, Zambia, Botswana, South Africa, Sierra Leone, Ghana, Gambia, Rwanda, Malawi, Zanzibar
South Asia: Afghanistan, India (Andhra Pradesh, Orissa, Madhya Pradesh, Assam), Sri Lanka, Bangladesh, Nepal, Pakistan, Maldives
Other: Philippines, Vietnam, Mongolia, Ecuador, Yemen, Kosovo, Guyana

Relevant experience: John Francies is a PRIVATISATION SPECIALIST who has:

Audited, restructured, privatised and liquidated in central banks, commercial banks, commercial and development banks, different types of non-bank financial institutions, co-operative financial institutions and a micro-finance institution;

Specialised in privatisation in 1991 and worked in over 25 countries assisting establish privatisation agencies and implement transactions;

Acted as team leader of the DFID-funded attempt to privatise New Kabul Bank in Afghanistan 2011-2014;

Worked on the privatisation of two commercial banks, Rupali Bank in Bangladesh and National Commercial Bank of Guyana – both transactions taking 2-3 years;

Advised the government of Gambia on the options after their Central Bank took over the failed Meridian Bank;

Implemented privatisations through; public offers, trade sales, joint ventures, concessions, and liquidations;

Evaluated the impact of privatisation in Pakistan and Uganda and lectured in many countries;

In Nigeria: assisted Jigawa State with privatisation of three state enterprises (2014) and assisted assess the fiscal impact of state ownership (2005)

PROFESSIONAL HISTORY:

1995 to date Privatisation Specialist;
1994 – 1995 PKF Associates, London: senior consultant in International Consulting division;
1992 – 1993 Crown Agents, London: Privatisation Advisor in the Divestiture Implementation Committee, Government of Ghana (funded by ODA);
1991 – 1992 Crown Agents, London: Financial Systems Advisor, Department of Statutory Bodies, Government of Malawi,(funded by UNDP);
1988 – 1990 PKF London: Senior Consultant;
1976 – 1988 Pannell Bellhouse Mwangi, Nairobi, Kenya: partner in charge of consultancy.
1974 - 1976 Tansley Witt, London: audit manager responsible for managing audits.
1972 - 1974 Spicer and Pegler, London: audit senior

NIGERIA: GEMS3 JIGAWA STATE PRIVATISATIONS

The Growth and Employment in States (GEMS3) Project required assistance with the privatisation of three state enterprises in Jigawa State (3 weeks in-country, 2014)

AFGHANISTAN: PRIVATISATION ADVISOR FOR NEW KABUL BANK (2012 -2014)

Privatisation Advisor assisting the Ministry of Finance progress the privatisation of New Kabul Bank (72 days in-country) DFID-funded. Subsequently team leader of the team privatising the bank.

AFGHANISTAN: SOE REFORM AND GOVERNANCE ADVISOR, MINISTRY OF COMMERCE & INDUSTRY (2011-12)

Team member assisting the Ministry with corporatisation of the national fuel corporation, industrial estate development and SOE reform (7 months in-country). DFID-funded

Resident Advisor and subsequently visiting to assist with transactions on this DFID funded assignment. The state tea companies have been successfully privatised, a power station and various smaller entities are in progress. (4 months in country).

**ZAMBIA: RESTRUCTURING AND PRIVATISATION OF THE EQUIPMENT
MANAGEMENT AND MAINTENANCE DEPT. (1995)**

As part of the World Bank funded Sub-Saharan Africa Roads Maintenance Initiative, the team valued the 1,600 items of plant in the Department and examined four options to effect their disposal, including the establishment of plant pools and liquidation. (4 months). Responsibility for examination of the privatisation options, including financial and economic analysis.

GUYANA: ASSISTANCE TO THE PRIVATISATION UNIT (1994-2003)

Resident Advisor and subsequently visiting to assist with privatisation implementation on this DFID funded project. The ASI team successfully restructured and privatised the Bank for Industry and Commerce, State Insurance Company, Palm Oil Company, Animal Feed Company, an electricity IPO and has been working on the sale of two large bauxite mines, requiring substantial pre-privatisation restructuring and the largest mortgage finance bank in the country. (c. 18 months in-country)