

CURRICULUM VITAE

NAME: John Francies
DATE OF BIRTH: 1946
NATIONALITY: English
QUALIFICATIONS: Chartered Accountant
LANGUAGES: English – fluent

Key Qualifications: John Francies has specialised in assisting implement privatisation transactions and restructuring programmes of state owned enterprises since 1991. He has advised on specific transactions in over twenty countries.

He has worked for long period in Privatisation Units assisting establish them, implement state enterprise reform programmes and train staff, including Orissa, Andhra Pradesh and Madhya Pradesh in India and Ghana (18 months), Guyana (c.18 months), Mongolia (6 months), Bangladesh (3 months) and Nepal (5 months). Transactions have included public offers in countries with and without stock markets, strategic sales, liquidations and receiverships, negotiated sale to minority shareholders, sales through stock exchanges, leasing, ESOPS and management and employee buy-outs, concessioning (of forest plantations) etc.

He is familiar with the latest developments in social safety net programmes and recently assisted prepare a World Bank Toolkit on Handling Redundancies in PPI transactions.

PROFESSIONAL HISTORY:

1995 to date Privatisation Advisor
1994 - 1995 Pannell Kerr Forster Associates, London: senior consultant preparing and executing privatisation assignments in emerging nations.
1992 - 1993 Crown Agents, London: Privatisation Advisor in the Divestiture Implementation Committee, Government of Ghana assisting with the privatisation of the 400 state enterprises in the country (funded by ODA)
1991 - 1992 Crown Agents, London: Financial Systems Advisor, Department of Statutory Bodies, Government of Malawi, assisting with strengthening financial controls in the state enterprises (funded by UNDP)
1988 - 1990 Pannell Kerr Forster Associates, London: Senior Consultant
1976 - 1988 Pannell Bellhouse Mwangi, Nairobi, Kenya: partner in charge of consultancy. Responsible for winning and executing consulting assignments.
1974 - 1976 Tansley Witt, London: audit manager responsible for managing a portfolio of audits.
1972 - 1974 Spicer and Pegler, London: audit senior responsible for carrying out the audits of a portfolio of audits.

Experience in South Asia:

MALDIVES

Team member advising on the privatisation / restructuring of the male power company, the state shipping company and a construction unit within the Ministry of Public Works. Funded by the ADB, on-going

Organised by the World Bank, two consultants addressed about 80 senior Government officials on privatisation policies and progress in Andhra Pradesh and Orissa.

Other experience over last ten years:

(1992/3)

Resident Advisor, funded by DFID, assisting with all aspects of the Government's privatisation programme over an 18-month period. This included public offers, negotiating the sale of shares to multinationals, management buy-outs, ESOPs, sales of shares through the Stock Exchange, numerous valuations and transaction implementations.