

JOHN GOWER

Contact

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Profile

John Gower is an international energy consultant, advising public and private sector clients on:

- energy economics and policy
- energy markets
- restructuring and privatisation
- regulation
- business strategy and planning
- international project development and investment.

Education and qualifications

BSc(Econ) and MSc Operational Research (London School of Economics)

Languages: English (native), French (fair)

Career summary

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| 1996 to date | Independent consultant and (from 2003) director of International Energy Solutions Ltd. John Gower has undertaken a range of energy sector projects as team leader and specialist expert in the UK and worldwide. |
| 1993 – 1996 | Head of Business Planning and Administration, National Power International John Gower led central activities underpinning the development of a major new international power business, including: business strategy and planning; market analysis; consultancy on restructuring, privatisation and regulation; marketing and communications; environmental policy; information technology. He was a member of the senior management team responsible for the development and financing of a number of pioneering international projects. |
| 1990 – 1993 | Government and Regulatory Affairs Manager, National Power John Gower managed relations with regulatory agencies, Government departments, European Community institutions and politicians; analysed and advised on regulatory, competition and public policy issues affecting the UK and European electricity markets; negotiated on issues arising in the UK power market; and participated at European level in debate on energy policy. |

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| 1987 – 1990 | Privatisation Team Manager, CEGB Led a team supporting the CEGB in the electricity industry restructuring and privatisation programme, in collaboration with legal and financial advisers; analysed market structuring and privatisation options; negotiated with the UK Government on legislation, market structure and the regulatory framework and with the European Commission on competition clearances. |
| 1986 – 1987 | Manager, Executive Office, CEGB |
| 1984 – 1986 | Policy Adviser, CEGB |
| 1979 – 1984 | Corporate Planner (Group Head), CEGB |
| 1977 – 1979 | Economist, CEGB |
| 1971 – 1977 | Transport Economist and Planner, Greater London Council |

Illustrative consultancy projects

- ***Nigeria: support for infrastructure development (NIAF)***
 Within the framework of the DFID-funded programme John Gower has carried out projects on:

 - process for preparing a power sector recovery plan
 - support to the electricity companies on preparation of business plans
 - support on the development of performance contracts
 - power sector governance
 - transition management
- ***Ukraine: power sector property reform study***
 John Gower advised on the most effective form of ownership in the Ukrainian power sector and on a strategy for ownership transformation, and developed a strategic action plan for its implementation.
- ***Kosovo: formation of independent transmission system and market operator***
 John Gower led all corporate aspects of the project, including financial and HR aspects, and was responsible for business planning.
- ***Ukraine: development of the Wholesale Electricity Market***
 John Gower advised the National Electricity Regulatory Commission on the development of a new wholesale electricity market in Ukraine, and on the terms of reference for a major implementation project.
- ***Middle East and North Africa: advice on the development of regional electricity and gas markets, and on the measures needed to establish a Euro-Mediterranean free trade area for energy***
 John Gower developed a road map for the development of regional gas and electricity markets which was discussed with the countries concerned prior to the development of implementation guidelines at national level. He also led a major training programme on electricity reform for senior government and regulatory officials.
- ***Bosnia & Herzegovina: establishment of an independent electricity system operator***

John Gower led work on development of an organisational structure, based on definitions of business process, and working in parallel with the development of a financial structure and budget.

- ***India: adviser on regulatory policy to the Madhya Pradesh State Electricity Board***
John Gower advised the State Electricity Board and its successor companies on regulatory reform and policy issues.
- ***UK: due diligence on a wind farm development***
John Gower supervised due diligence on commercial agreements for the acquisition of an offshore wind farm development.
- ***Jordan: preparation of the electricity industry for privatisation***
John Gower was responsible for work on the issues of financial viability, industry restructuring, requirements of industry structure on the legal and regulatory framework, and power sales contracts.
- ***Pakistan: capacity building for NEPRA, the electricity regulatory agency***
John Gower led the stream of work on electricity markets, including the development of proposals for a competitive power market in Pakistan, taking account of Pakistani circumstances and requirements.
- ***Kyrgyzstan: privatisation strategy for electricity distribution***
John Gower was project manager of a project working with the Kyrgyz government to develop a strategy for unbundling of the electricity sector and privatisation of a distribution company.
- ***Mozambique: business restructuring and separation of accounts for EDM, the national electricity company***
John Gower was the team leader for the first phase of this project - the definition of business centres on the basis of business processes and functions. The proposals were accepted, and system design took place on the basis of them.
- ***Middle East: review of electricity issues arising from Israeli-Palestinian negotiations***
John Gower reviewed the relevant electricity industry issues, including the nature of existing Israeli-Palestinian agreements and the options for the development of the Palestinian electricity system and for wider regional co-operation; and he advised on how electricity issues should be handled in the permanent status negotiations.
- ***Kyrgyzstan: advice to the State Energy Agency (the energy regulatory agency) on commercialisation and restructuring***
John Gower was responsible for advising on commercialisation and restructuring of the electricity sector, including making recommendations on market mechanisms and rules. Training on electricity market principles and commercialisation was also provided.
- ***Mozambique: preparation of secondary legislation to support restructuring of the electricity sector***
John Gower analysed the practicality of reform in the Mozambique context; assessed the existing legal, regulatory and contractual framework; reviewed the outstanding structural issues; and advised on the content and drafting of the secondary legislation necessary for the successful implementation of reform.

- ***Ukraine: preparation of an energy plan for Crimea as a basis for power project development***
John Gower was responsible for analysing the energy sector, reviewing the institutional, regulatory and legal framework, assessing development options, and recommending reforms to promote efficiency and attract investment.
- ***Bulgaria: advice to the Committee of Energy and NEK on restructuring the electricity industry***
John Gower advised on contractual and regulatory issues.
- ***Central and Eastern Europe: training of government ministers and senior officials responsible for energy regulation***
John Gower held workshops and training sessions covering legislation, management of structural reform, regulatory practice, competition issues, pricing and tariff techniques, financial planning, and risk analysis practices.
- ***UK: development of strategy for an energy company seeking to enter the international power market***
Advice was given on strategy to a fuel company considering entry to the international power market.
- ***Central and Eastern Europe: analysis of investment opportunities***
John Gower advised an international power company on investment options in the electricity industries of Central and Eastern Europe.